Effective Process Improvement and Change Management

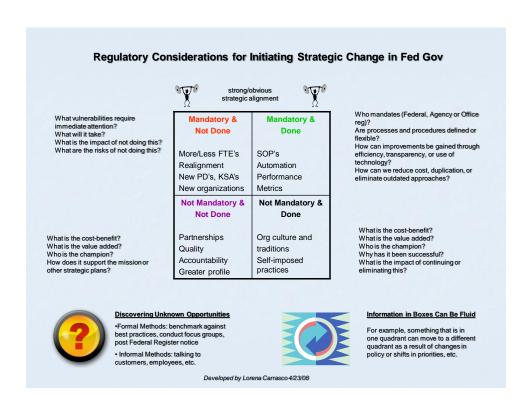
- What is Leading Change?
- Why is change important?
- How do identify potential areas for strategic change?
- What specifically can you change in a process?
- How do you manage change?

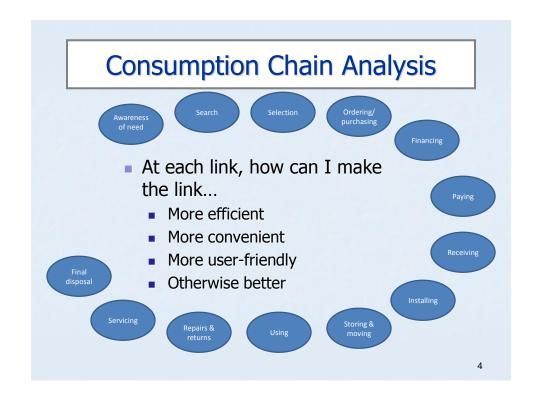
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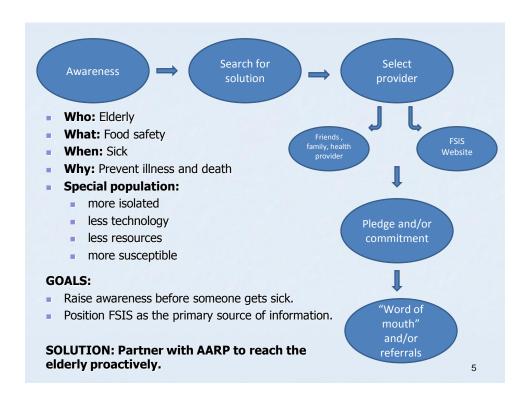
ECQ 1: Leading Change

- Ability to bring about strategic change
 - Creativity and Innovation
 - External Awareness
 - Flexibility
 - Resilience
 - Strategic Thinking
 - Vision

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Analyzing the Links

- Why is the customer there?
- What is the customer doing there?
- How long does it take (on average)?
- Whom or what does the customer interact with?
- What are the major challenges the customer encounters at this link?
- Other relevant questions

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Managing Change

Kotter Model

- Understand
- Enlist
- Vision
- Motivate
- Communicate
- Act
- Consolidate (Celebrate)

Include

- Budget
- Regulatory Implications
- Options with advantages/benefits and drawbacks to assess CALCULATED RISK

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